



Academic and National Library  
Training Co-operative  
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CONUL (Staff Training and Development)

## **National Procurement: The opportunities and challenges for Irish libraries**

**Date of Seminar:** 8<sup>th</sup> November 2017

**Venue:** University of Limerick

**Course:** CONUL/ANLTC 2017:07

**10.30 Arrival and registration** (coffee)

**10.50** Introduction

**11.00 Susan Wright** Southern Universities Purchasing Consortium

The session will cover how procurement and library professionals can best work together to develop, tender, award and manage a collaborative book agreement that meets the requirements of libraries, delivers efficiencies, complies with EU procurement directives, and offers choice. Susan will share the lessons learnt in the UK and cover the importance of the library/procurement partnership and of working closely with suppliers throughout the whole procurement cycle.

**12.00 Philip Gurnett**, Education Procurement Services

Philip will present on the EPS role in education and explain the OGP model.

**12.30 Susan Jones**, EPS

Susan will share her experiences as Procurement Category Manager with responsibility for the library category within EPS. She was lead on the latest LGMA tender and will discuss the tender process and the challenges experienced during the sourcing process.

**13.00 Lunch** will be provided at the seminar venue.

**14:00 Margaret Flood**, TCD

Margaret will share the experience of a member institution of the 2015 *Tender to Establish a Multi-Supplier Framework Agreement for the Supply of Library Goods*, an early sectoral tender, and the lessons learned that might be incorporated into future sectoral procurement.

**14:30 Cora Gleeson**, UL

Cora will talk on the UL experience of implementing the book tender. The talk will focus on how the tender has enabled the Glucksman Library to improve and expand our existing services to customers, deliver efficiencies and improve key performance indicators.

**15:00-15:15** Discussion and close of seminar